

## **CVS Health Corporation**

Supplemental Financial Information

Preliminary and Unaudited Fourth Quarter 2016 Earnings Release February 9, 2017

The information in this supplement includes non-GAAP financial measures related to our company's performance, namely EBITDA and Adjusted EPS. In accordance with SEC regulations, the definitions of the non-GAAP items mentioned, as well as the reconciliations to comparable GAAP measures, are available on the investor relations portion of our website at investors.cvshealth.com. This supplement contains financial information derived from our company's Form 10-K for the year ended December 31, 2016. This filing is available on the investor relations portion of our website at investors.cvshealth.com.

## **GAAP**

Supplemental Information: Consolidated Statement of Income

Fourth Quarter 2016

		Fo	ourth	n Quarter				Fι	ıll Year	
		Three mor	ths e	ended			Year	end	ed	_
(In millions, except per share amounts)	De	cember 31, 2016	De	ecember 31, 2015	+/- Variance	De	ecember 31, 2016	D	ecember 31, 2015	+/- Variance
Net revenues	\$	45,971.2	\$	41,145.6	11.7%	\$	177,526.3	\$	153,289.8	15.8%
Cost of revenues (1)		38,366.0		33,844.8	(13.4%)		148,669.5		126,761.9	(17.3%)
Gross profit		7,605.2		7,300.8	4.2%		28,856.8		26,527.9	8.8%
gross margin		16.5%		17.7%	(120) bps		16.3%		17.3%	(105) bps
Operating expenses (2)		4,610.4		4,571.6	(0.8%)		18,519.4		17,073.5	(8.5%)
as a % of net revenues		10.0%		11.1%	108 bps		10.4%		11.1%	71 bps
Operating profit	\$	2,994.9	\$	2,729.2	9.7%	\$	10,337.5	\$	9,454.3	9.3%
operating margin		6.5%		6.6%	(12) bps		5.8%		6.2%	(34) bps
Interest expense, net (3)		242.0		276.4	12.5%		1,057.4		838.0	(26.2%)
Loss on early extinguishment of debt and foreign currency losses (4)		0.1		(0.0)	NM		643.0		(0.0)	NM
Income before income tax provision		2,752.8		2,452.8	12.2%		8,637.1		8,616.3	0.2%
Income tax provision		1,046.0		953.3	(9.7%)		3,316.6		3,386.2	2.1%
effective tax rate		38.0%		38.9%	87 bps		38.4%		39.3%	(90) bps
Discontinued operations		(0.2)		(0.1)	(186.3%)		(1.5)		9.3	(116.4%)
Net income		1,706.6		1,499.4	13.8%		5,319.0		5,239.4	1.5%
as a % of net revenues		3.7%		3.6%	7 bps		3.0%		3.4%	(42) bps
Net income (loss) attributable to noncontrolling interest		(0.4)		1.4	NM		1.2		2.8	NM
Net income attributable to CVS Health	\$	1,707.0	\$	1,498.0	14.0%	\$	5,317.7	\$	5,236.6	1.5%
as a % of net revenues		3.7%		3.6%	7 bps		3.0%		3.4%	(42) bps
Earnings allocated to participating securities		8.5		7.9	(7.5%)		26.6		26.2	(1.7%)
Income available for common shareholders		1,698.5		1,490.0	(14.0%)		5,291.1		5,210.4	(1.5%)
Weighted average diluted shares outstanding		1,068.7		1,113.7	4.0%		1,078.9		1,125.8	4.2%
GAAP diluted EPS from continuing ops	\$	1.59	\$	1.34	18.8%	\$	4.91	\$	4.62	6.2%

Totals may not foot due to rounding.

<sup>1</sup> Includes \$31 million and \$46 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>2</sup> Includes \$53 million and \$245 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. Includes \$72 million and \$220 million of acquisition-related transaction and integration costs during the three months and year ended December 31, 2015, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target. Includes \$34 million for an asset impairment charge in connection with store ratioanlization for our enterprise streamlining initiative and an \$88 million reversal of a legal accrual in connection with a legal settlement during the three months and year ended December 31, 2016. Includes a \$3 million charge related to a disputed 1999 legal settlement during the year ended December 31, 2016. Includes a \$90 million charge related to a disputed 1999 legal settlement during the three months and year ended December 31, 2015.

<sup>3</sup> Includes \$52 million of acquisition-related bridge financing costs during the year ended December 31, 2015.

<sup>4</sup> Includes \$643 million from loss on extinguishment of debt during the year ended December 31, 2016.

		Fo	ourt	h Quarter				Ful	II Year	
		Three mon	ths	ended			Year e	ed		
(In millions)	Dec	cember 31, 2016	De	ecember 31, 2015	+/- Variance	De	cember 31, 2016	De	ecember 31, 2015	+/- Variance
Net revenues	\$	31,259.3	\$	26,513.9	17.9%	\$	119,963.2	\$	100,362.7	19.5%
Cost of revenues		29,624.4		25,021.8	(18.4%)		114,062.3		95,135.8	(19.9%)
Gross profit		1,634.9		1,492.2	9.6%		5,900.9		5,226.9	12.9%
gross margin		5.2%		5.6%	(40) bps		4.9%		5.2%	(29) bps
Operating expenses (1)		241.0		339.9	29.1%		1,229.3		1,237.8	0.7%
as a % of net revenues		0.8%		1.3%	51 bps		1.0%		1.2%	21 bps
Operating profit  operating margin	\$	1,393.9 <i>4.5%</i>	\$	1,152.2 4.3%	21.0% 11 bps	\$	4,671.5 3.9%	\$	3,989.1 4.0%	17.1% (8) bps
Net revenues:		4.570		4.570	11 υμς		3.370		4.070	(0) 505
Mail choice		11,115.2		10,235.4	8.6%		42,782.9		37,827.4	13.1%
Pharmacy network		20,065.2		16,197.5	23.9%		76,848.0		62,240.1	23.5%
Other		78.9		81.0	(2.5%)		332.2		295.2	12.5%
Pharmacy claims processed (old meth	hod):									
Total		317.5		259.6	22.3%		1,230.0		1,011.9	21.5%
Mail choice		23.2		22.2	4.7%		89.5		85.7	4.4%
Pharmacy network		294.3		237.5	23.9%		1,140.5		926.2	23.1%
Total adjusted claims (2)		359.0		299.5	19.9%		1,390.5		1,166.0	19.3%
Pharmacy claims processed (new me	thod):									
Total adjusted claims (3)		425.4		341.3	24.6%		1,639.2		1,325.8	23.6%
Adjusted mail choice		65.2		62.3	4.5%		251.5		241.1	4.3%
Adjusted pharmacy network		360.2		279.0	29.1%		1,387.7		1,084.7	27.9%
Generic dispensing rate:										
Total		85.4%		83.7%	168 bps		85.4%		83.7%	167 bps
Mail Choice		78.9%		76.5%	237 bps		78.2%		76.4%	179 bps
Pharmacy network		85.9%		84.4%	149 bps		85.9%		84.4%	152 bps
Mail choice penetration rate		18.0%		20.7%	(266) bps		18.0%		20.6%	(258) bps
Footnotes										

Totals may not foot due to rounding.

<sup>1</sup> Includes an \$88 million reversal of legal accrual in connection with legal settlement during the three months and year ended December 31, 2016. Includes \$87 thousand and \$129 thousand of acquisition-related integration costs during the three months and year ended, respectively, December 31, 2015. The integration costs relate to the acquisition of Omnicare.

<sup>2</sup> Includes the adjustment to convert 90-day, non-specialty mail-choice prescriptions to the equivalent of three 30-day prescriptions. This adjustment reflects the fact that these prescriptions include approximately three times the amount of product days supplied compared to a normal 30-day prescription. PBM retail claims are not adjusted.

<sup>3</sup> Beginning in Q1 2017, 90-day prescriptions filled within our pharmacy networks will be adjusted to the equivalent of three 30-day prescriptions. Under this new methodology, the mail choice penetration rate for Q4 2016 was 15.3%.

Supplemental Information: Retail/LTC Segment

Fourth Quarter 2016

		F	ourt	h Quarter				Full	Year	
		Three moi	nths	ended			Year e	ende	d	
(In millions)	De	cember 31, 2016	De	ecember 31, 2015	+/- Variance	De	cember 31, 2016	De	cember 31, 2015	+/- Variance
Net revenues	\$	20,847.4	\$	19,902.7	4.7%	\$	81,100.6	\$	72,007.4	12.6%
Cost of revenues (1)		14,669.3		13,900.4	(5.5%)		57,362.3		50,015.0	(14.7%)
Gross profit gross margin		6,178.1 29.6%		6,002.3 30.2%	2.9% (52) bps		23,738.2 29.3%		21,992.4 30.5%	7.9% (127) bps
Operating expenses (2) as a % of net revenues		4,151.7 19.9%		3,922.8 19.7%	(5.8%) (20) bps		16,457.1 20.3%		14,862.6 20.6%	(10.7%) 35 bps
Operating profit operating margin	\$	2,026.4 9.7%	\$	2,079.5 10.4%	(2.6%) (73) bps	\$	7,281.1 9.0%	\$	7,129.8 9.9%	2.1% (92) bps
RETAIL STATISTICS										
Same-store increase (decrease) (3):										
Total sales		(0.7%)		3.5%	(420) bps		1.9%		1.7%	20 bps
Retail pharmacy sales		0.2%		5.0%	(480) bps		3.2%		4.5%	(130) bps
Retail front store sales		(2.9%)		(0.5%)	(240) bps		(1.5%)		(5.0%)	350 bps
Total prescription volume		0.2%		3.2%	(300) bps		2.0%		2.0%	0 bps
Total adjusted prescription volume (4)		2.0%		5.0%	(300) bps		3.6%		4.8%	(120) bps
SEGMENT STATISTICS										
Net revenues increase (decrease):										
Total		4.7%		12.5%	(771) bps		12.6%		6.2%	642 bps
Pharmacy		5.7%		16.7%	(1101) bps		15.9%		9.5%	636 bps
Front store		(1.3%)		1.2%	(251) bps		0.3%		(2.5%)	281 bps
Generic dispensing rate		85.2%		84.0%	119 bps		85.7%		84.5%	116 bps
Rx % of net revenues		74.6%		73.9%	68 bps		75.0%		72.9%	212 bps
FS % of net revenues		23.9%		25.4%	(150) bps		23.6%		26.5%	(290) bps
Retail/LTC prescriptions filled		248.8		231.5	7.5%		976.2		823.5	18.5%
Adjusted retail/LTC prescriptions filled (4		314.7		287.5	9.5%		1,223.5		1,031.6	18.6%

#### Footnotes

<sup>1</sup> Includes \$31 million and \$46 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>2</sup> Includes \$56 million and \$235 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. Includes \$52 million and \$64 million of acquisition-related integration costs during the three months and year ended December 31, 2015, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target. Includes a \$34 million asset impairment charge in connection with 2017 planned store closures related to our enterprise streamlining initiative during both the three months and year ended December 31, 2016.

<sup>3</sup> Same store sales and prescriptions exclude revenues from MinuteClinic<sup>®</sup>, and revenue and prescriptions from stores in Brazil, LTC operations and from commercialization services.

<sup>4</sup> Includes the adjustment to convert 90-day, non-specialty prescriptions to the equivalent of three 30-day prescriptions. This adjustment reflects the fact that these prescriptions include approximately three times the amount of product days supplied compared to a normal 30-day prescription.



**Supplemental Information: Corporate Segment** 

	Fo	urth	Quarter	Full Year							
	Three mon	ths	ended			d					
(In millions)	December 31,         December 31,         +/-           2016         2015         Varian					ember 31, 2016	De	ecember 31, 2015	+/- Variance		
Net revenues	\$ -	\$	-	N/A	\$	-	\$	-	N/A		
Cost of revenues	-		-	N/A		-		-	N/A		
Gross profit	-		-	N/A		-		-	N/A		
gross margin	N/A		N/A	N/A		N/A		N/A	N/A		
Operating expenses (1)(2)	233.3		325.2	28.3%		893.8		1,037.4	13.8%		
as a % of net revenues	N/A		N/A	N/A		N/A		N/A	N/A		
Operating profit	\$ (233.3)	\$	(325.2)	28.3%	\$	(893.8)	\$	(1,037.4)	13.8%		
operating margin	N/A		N/A	N/A		N/A		N/A	N/A		

### **Footnotes**

<sup>1</sup> Includes income of \$3 million and expense of \$10 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. Includes \$20 million and \$156 million in acquisition-related transaction and integration costs during the three months and year ended December 31, 2015, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>2</sup> Includes a \$3 million charge related to a disputed 1999 legal settlement during the year ended December 31, 2016. Includes a \$90 million charge related to a disputed 1999 legal settlement during both the three months and year ended December 31, 2015.



Supplemental Information: Eliminations

Fourth Quarter 2016

		Fo	ourth Quarter		Full Year						
		Three mor	nths ended								
(In millions)	Dec	ember 31, 2016	December 31 2015	+/- Variance	December 31, 2016		December 31, 2015		+/- Variance		
Net revenues	\$	(6,135.5)	\$ (5,271.	0) (16.4%)	\$	(23,537.4)	\$	(19,080.3)	(23.4%)		
Cost of revenues		(5,927.7)	(5,077.	3) 16.7%		(22,755.2)		(18,388.9)	23.7%		
Gross profit		(207.8)	(193.	7) (7.3%)		(782.3)		(691.4)	(13.1%)		
gross margin		3.4%	3.7	% (29) bps		3.3%		3.6%	(30) bps		
Operating expenses		(15.6)	(16.	4.9%		(60.9)		(64.3)	5.3%		
as a % of net revenues		0.3%	0.3	% (6) bps		0.3%		0.3%	N/A		
Operating profit	\$	(192.2)	\$ (177.	3) (8.4%)	\$	(721.3)	\$	(627.0)	(15.0%)		
operating margin		3.1%	3.4	% (23) bps		3.1%		3.3%	(22) bps		

Footnotes

# **Adjusted to Exclude Certain Items**



Supplemental Information: Consolidated Statement of Income (Excluding Certain Items)

Fourth Quarter 2016

		F	ourtl	n Quarter				Fu	II Year	
		Three mor	nths	ended			Year	ed	+/- Variance	
(In millions, except per share amounts)	Dec	ember 31, 2016	De	ecember 31, 2015	+/- Variance	De	cember 31, 2016	December 31, 2015		
Net revenues	\$	45,971.2	\$	41,145.6	11.7%	\$	177,526.3	\$	153,289.8	15.8%
Cost of revenues (1)		38,335.6		33,844.8	(13.3%)		148,624.1		126,761.9	(17.2%)
Gross profit		7,635.6		7,300.8	4.6%		28,902.2		26,527.9	9.0%
gross margin		16.6%		17.7%	(113) bps		16.3%		17.3%	(103) bps
Operating expenses (2)		4,610.6		4,409.5	(4.6%)		18,324.9		16,764.0	(9.3%)
as a % of net revenues		10.0%		10.7%	69 bps		10.3%		10.9%	61 bps
Operating profit	\$	3,025.0	\$	2,891.3	4.6%	\$	10,577.3	\$	9,763.9	8.3%
operating margin		6.6%		7.0%	(45) bps		6.0%		6.4%	(41) bps
Interest expense, net (3)		242.0		276.4	12.5%		1,057.4		785.8	(34.6%)
Loss on early extinguishment of debt and foreign currency losses (4)		0.0		(0.0)	NM		0.0		(0.0)	NM
Income before income tax provision		2,783.0		2,614.9	6.4%		9,519.9		8,978.1	6.0%
Amortization		202.6		191.5	5.8%		795.3		611.0	30.2%
Adjusted net income before income tax provision		2,985.6		2,806.3	6.4%		10,315.2		9,589.0	7.6%
Adjusted income tax provision		1,149.2		1,092.2	(5.2%)		3,981.7		3,749.3	(6.2%)
effective tax rate		38.5%		38.9%	43 bps		38.6%		39.1%	50 bps
Discontinued operations		(0.2)		(0.1)	-186.3%		(1.5)		9.3	116.4%
Adjusted net income		1,836.2		1,714.1	7.1%		6,332.0		5,849.0	8.3%
as a % of net revenues		4.0%		4.2%	(17) bps		3.6%		3.8%	(25) bps
Earnings allocated to participating securities		(9.1)		(8.5)	(7.8%)		(31.7)		(27.4)	(15.6%)
Net income attributable to noncontrolling interest		(0.4)		1.4	NM		1.2		2.8	NM
Adjusted net income attributable to CVS Health	\$	1,827.5	\$	1,704.2	7.2%	\$	6,299.1	\$	5,818.8	8.3%
as a % of net revenues		4.0%		4.1%	(17) bps		3.5%		3.8%	(25) bps
Weighted average diluted shares outstanding		1,068.7		1,113.7	4.0%		1,078.9		1,125.8	4.2%
Adjusted EPS from continuing operations	\$	1.71	\$	1.53	11.8%	\$	5.84	\$	5.16	13.2%
Depreciation (5)		417.5		379.1	10.1%		1,650.2		1,469.4	12.3%
EBITDA	\$	3,645.2	\$	3,461.9	5.3%	\$	13,022.8	\$	11,844.2	10.0%
as a % of net revenues		7.9%		8.4%	(48) bps		7.3%		7.7%	(39) bps

Totals may not foot due to rounding.

<sup>1</sup> Excludes \$31 million and \$46 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>2</sup> Excludes \$53 million and \$245 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. Excludes \$72 million and \$220 million of acquisition-related transaction and integration costs during the three months and year ended December 31, 2015, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target. Excludes a \$90 million charge related to a disputed 1999 legal settlement during both the three months and year ended December 31, 2015. Excludes a \$3 million charge related to a disputed 1999 legal settlement during the year ended December 31, 2016. Excludes a \$34 million asset impairment charge in connection with 2017 planned store closures related to our enterprise streamlining initiative and \$88 million reversal of a legal accrual in connection with a legal settlement during both the three months and the year ended December 31, 2016.

<sup>3</sup> Excludes \$52 million of acquisition-related bridge financing costs during the year ended December 31, 2015.

<sup>4</sup> Excludes \$643 million from loss on extinguishment of debt during the year ended December 31, 2016.

<sup>5</sup> Excludes \$8 million and \$30 million of acquisition-related integration depreciation during the three months and year ended December 31, 2016, respectively. Excludes \$11 million of acquisition-related integration depreciation during the three months and year ended December 31, 2015. The depreciation relates to the acquisitions of Omnicare and the pharmacies and clinics of Target.



Fourth Quarter 2016

Supplemental Information: Pharmacy Services Segment

(Excluding Certain Items)

(										
		Fo	ourt	h Quarter				Ful	l Year	
		Three mor	nths	ended			Year e	nde	d	
(In millions)	De	cember 31, 2016	D	ecember 31, 2015	+/- Variance	De	ecember 31, 2016	D	ecember 31, 2015	+/- Variance
Net revenues	\$	31,259.3	\$	26,513.9	17.9%	\$	119,963.2	\$	100,362.7	19.5%
Cost of revenues		29,624.4		25,021.8	(18.4%)		114,062.3		95,135.8	(19.9%)
Gross profit		1,634.9		1,492.2	9.6%		5,900.9		5,226.9	12.9%
gross margin		5.2%		5.6%	(40) bps		4.9%		5.2%	(29) bps
Operating expenses (1)		329.0		339.9	3.2%		1,317.3		1,237.7	(6.4%)
as a % of net revenues		1.1%		1.3%	23 bps		1.1%		1.2%	14 bps
Operating profit	\$	1,305.9	\$	1,152.3	13.3%	\$	•	\$	3,989.2	14.9%
operating margin		4.2%		4.3%	(17) bps		3.8%		4.0%	(15) bps
Depreciation and amortization		178.9		170.2	5.1%		713.5		653.9	9.1%
EBITDA	\$	1,484.8	\$	1,322.5	12.3%	\$	5,297.1	\$	4,643.1	14.1%
as a % of net revenues		4.7%		5.0%	(24) bps		4.4%		4.6%	(21) bps
Net revenues:										
Mail choice		11,115.2		10,235.4	8.6%		42,782.9		37,827.4	13.1%
Pharmacy network		20,065.2		16,197.5	23.9%		76,848.0		62,240.1	23.5%
Other		78.9		81.0	(2.5%)		332.2		295.2	12.5%
Pharmacy claims processed (old n	nethod):									
Total		317.5		259.6	22.3%		1,230.0		1,011.9	21.5%
Mail choice		23.2		22.2	4.7%		89.5		85.7	4.4%
Pharmacy network		294.3		237.5	23.9%		1,140.5		926.2	23.1%
Total adjusted claims (2)		359.0		299.5	19.9%		1,390.5		1,166.0	19.3%
Pharmacy claims processed (new	method):									
Total adjusted claims (3)		425.4		341.3	24.6%		1,639.2		1,325.8	23.6%
Adjusted mail choice		65.2		62.3	4.5%		251.5		241.1	4.3%
Adjusted pharmacy network		360.2		279.0	29.1%		1,387.7		1,084.7	27.9%
Generic dispensing rate:										
Total		85.4%		83.7%	168 bps		85.4%		83.7%	167 bps
Mail Choice		78.9%		76.5%	237 bps		78.2%		76.4%	179 bps
Pharmacy network		85.9%		84.4%	149 bps		85.9%		84.4%	152 bps
Mail choice penetration rate		18.0%		20.7%	(266) bps		18.0%		20.6%	(258) bps

Totals may not foot due to rounding.

<sup>1</sup> Excludes \$88 million for a reserval of a legal accrual in connection with legal settlement during the three months and year ended December 31, 2016. Excludes \$87 thousand and \$129 thousand of acquisition-related integration costs during the three months and year ended, respectively, December 31, 2015. The integration costs relate to the acquisition of Omnicare.

<sup>2</sup> Includes the adjustment to convert 90-day, non-specialty mail choice prescriptions to the equivalent of three 30-day prescriptions. This adjustment reflects the fact that these prescriptions include approximately three times the amount of product days supplied compared to a normal 30-day prescription. PBM retail claims are not adjusted.

<sup>3</sup> Beginning in Q1 2017, 90-day prescriptions filled within our pharmacy networks will be adjusted to the equivalent of three 30-day prescriptions. Under this new methodology, the mail choice penetration rate for Q4 2016 was 15.3%.



Supplemental Information: Retail/LTC Segment (Excluding Certain Items)

Fourth Quarter 2016

		Fo	ourt	h Quarter				Fu	II Year	
		Three mor	iths	ended			ed			
(In millions)	De	cember 31, 2016	D	ecember 31, 2015	+/- Variance	De	cember 31, 2016	D	ecember 31, 2015	+/- Variance
Net revenues	\$	20,847.4	\$	19,902.7	4.7%	\$	81,100.6	\$	72,007.4	12.6%
Cost of revenues (1)		14,638.9		13,900.4	(5.3%)		57,316.9		50,015.0	(14.6%)
Gross profit		6,208.5		6,002.3	3.4%		23,783.6		21,992.4	8.1%
gross margin		29.8%		30.2%	(38) bps		29.3%		30.5%	(122) bps
Operating expenses (2)		4,060.8		3,870.7	(4.9%)		16,189.0		14,798.6	(9.4%)
as a % of net revenues		19.5%		19.4%	(3) bps		20.0%		20.6%	59 bps
Operating profit	\$	2,147.7	\$	2,131.6	0.8%	\$	7,594.6	\$	7,193.8	5.6%
operating margin		10.3%		10.7%	(41) bps		9.4%		10.0%	(63) bps
Depreciation and amortization (3)		411.8		373.2	10.3%		1,612.8		1,324.4	21.8%
EBITDA	\$	2,559.5	\$	2,504.8	2.2%	\$	9,207.4	\$	8,518.2	8.1%
as a % of net revenues		12.3%		12.6%	(31) bps		11.4%		11.8%	(48) bps
RETAIL STATISTICS										
Same-store increase (decrease) (4):										
Total sales		(0.7%)		3.5%	(420) bps		1.9%		1.7%	20 bps
Retail pharmacy sales		0.2%		5.0%	(480) bps		3.2%		4.5%	(130) bps
Retail front store sales		(2.9%)		(0.5%)	(240) bps		(1.5%)		(5.0%)	350 bps
Total prescription volume		0.2%		3.2%	(300) bps		2.0%		2.0%	0 bps
Total adjusted prescription volume (5)		2.0%		5.0%	(300) bps		3.6%		4.8%	(120) bps
SEGMENT STATISTICS										
Net revenues increase (decrease):										
Total		4.7%		12.5%	(771) bps		12.6%		6.2%	642 bps
Pharmacy		5.7%		16.7%	(1101) bps		15.9%		9.5%	636 bps
Front store		(1.3%)		1.2%	(251) bps		0.3%		(2.5%)	281 bps
Generic dispensing rate		85.2%		84.0%	119 bps		85.7%		84.5%	116 bps
Rx % of net revenues		74.6%		73.9%	68 bps		75.0%		72.9%	212 bps
FS % of net revenues		23.9%		25.4%	(150) bps		23.6%		26.5%	(290) bps
Retail/LTC prescriptions filled		248.8		231.5	7.5%		976.2		823.5	18.5%
Adjusted retail/LTC prescriptions filled (5)		314.7		287.5	9.5%		1,223.5		1,031.6	18.6%

### Footnotes

<sup>1</sup> Excludes \$31 million and \$46 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>2</sup> Excludes \$56 million and \$235 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. Excludes \$52 million and \$64 million of acquisition-related integration costs during the three months and year ended December 31, 2015, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target. Excludes a \$34 million asset impairment charge in connection with 2017 planned store closures related to our enterprise streamlining initiative during both the three months and year ended December 31, 2016.

<sup>3</sup> Excludes \$8 million and \$30 million of acquisition-related integration depreciation during the three months and year ended December 31, 2016, respectively. Excludes \$11 million of acquisition-related integration depreciation during both the three months and year ended December 31, 2015. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>4</sup> Same store sales and prescriptions exclude revenues from MinuteClinic<sup>®</sup>, and revenue and prescriptions from stores in Brazil, LTC operations and from commercialization services.

<sup>5</sup> Includes the adjustment to convert 90-day, non-specialty prescriptions to the equivalent of three 30-day prescriptions. This adjustment reflects the fact that these prescriptions include approximately three times the amount of product days supplied compared to a normal 30-day prescription.



# Supplemental Information: Corporate Segment (Excluding Certain Items)

Fourth Quarter 2016

		Fo	ourth Quarte	r						
		Three mor	nths ended				ed	_		
(In millions)	December 31, 2016		,		+/- Variance	December 31, 2016		December 31, 2015		+/- Variance
Net revenues	\$	-	\$	-	N/A	\$	-	\$	-	N/A
Cost of revenues		-		-	N/A		-		-	N/A
Gross profit		-		-	N/A		-		-	N/A
gross margin		N/A		N/A	N/A		N/A		N/A	N/A
Operating expenses (1)(2)		236.3	215	.3	(9.8%)		879.6		792.0	(11.1%)
as a % of net revenues		N/A	ı	N/A	N/A		N/A		N/A	N/A
Operating profit	\$	(236.3)	\$ (215	.3)	(9.8%)	\$	(879.6)	\$	(792.0)	(11.1%)
operating margin		N/A		N/A	N/A		N/A		N/A	N/A
Depreciation and amortization		29.4	27	'.1	8.3%		119.2		102.6	16.1%
EBITDA	\$	(206.9)	\$ (188	3.1)	(10.0%)	\$	(760.4)	\$	(689.4)	(10.3%)
as a % of net revenues		N/A	ı	N/A	N/A		N/A		N/A	N/A

Totals may not foot due to rounding.

<sup>1</sup> Excludes income of \$3 million and expense of \$10 million of acquisition-related integration costs during the three months and year ended December 31, 2016, respectively. Excludes \$20 million and \$156 million in acquisition-related transaction and integration costs during the three months and year ended December 31, 2015, respectively. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

<sup>2</sup> Excludes a \$3 million charge related to a disputed 1999 legal settlement during the year ended December 31, 2016. Excludes a \$90 million charge related to a disputed 1999 legal settlement during both the three months and year ended December 31, 2015.