

Reconciliation of Non-GAAP Items Required by SEC Rules

A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

2016 ACTUAL RESULTS

CVS Health is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, but not in lieu of, information prepared in accordance with GAAP.

ADJUSTED EARNINGS PER SHARE

The following is a reconciliation of income before income tax provision to Adjusted earnings per share:

FIRST QUARTER 2016

<i>In millions, except per share amounts</i>	Three Months Ended	
	March 31,	
	2016	2015
Income before income tax provision	\$ 1,893	\$ 1,998
<i>Non-GAAP adjustments:</i>		
Amortization of intangible assets	199	129
Acquisition-related integration costs ⁽¹⁾	61	-
Charge related to a disputed 1999 legal settlement	3	-
Adjusted income before income tax provision	2,156	2,127
Adjusted income tax provision	847	828
Adjusted net income	1,309	1,299
Net income attributable to noncontrolling interest	(1)	-
Income allocable to participating securities	(7)	(5)
Adjusted net income attributable to CVS Health	\$ 1,301	\$ 1,294
Weighted average diluted common shares outstanding	1,099	1,136
Adjusted earnings per share	\$ 1.18	\$ 1.14

(1) Costs associated with the acquisitions of Omnicare, Inc. ("Omnicare") and the pharmacies and clinics of Target Corporation ("Target").

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A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

FREE CASH FLOW

For internal comparisons, management finds it useful to assess year-over-year cash flow performance using Free Cash Flow. CVS Health defines Free Cash Flow as net cash provided by operating activities less net additions to properties and equipment (i.e., additions to property and equipment plus proceeds from sale-leaseback transactions). The following is a reconciliation of net cash provided by operating activities to Free Cash Flow:

<i>In millions</i>	Three Months Ended	
	March 31,	
	2016	2015
Net cash provided by operating activities ⁽¹⁾	\$ 2,412	\$ 1,984
Subtract: Additions to property and equipment	(598)	(419)
Add: Proceeds from sale-leaseback transactions	-	25
Free Cash Flow	\$ 1,814	\$ 1,590

- (1) For the three months ended March 31, 2016, net cash provided by operating activities includes \$54 million of pre-tax acquisition-related integration costs (net of depreciation). The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

EBITDA

For internal comparisons, management finds it useful to assess year-over-year operating profitability performance before non-operating expenses and non-cash charges, using EBITDA. CVS Health defines EBITDA as earnings before interest, taxes, depreciation and amortization. EBITDA can be reconciled to operating profit, which we believe to be the most directly comparable GAAP financial measure. The following are reconciliations of operating profit to EBITDA:

CONSOLIDATED

<i>In millions</i>	Three Months Ended	
	March 31,	
	2016	2015
Operating profit ⁽¹⁾	\$ 2,176	\$ 2,132
Depreciation and amortization ⁽²⁾	617	490
EBITDA	\$ 2,793	\$ 2,622

- (1) For the three months ended March 31, 2016, operating profit includes \$61 million of acquisition-related integration costs and a \$3 million charge related to a disputed 1999 legal settlement. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.
- (2) For the three months ended March 31, 2016, depreciation and amortization includes \$7 million of acquisition-related integration depreciation. The depreciation relates to the acquisition of Omnicare and the pharmacies and clinics of Target.

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PHARMACY SERVICES SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating profit	\$ 782	\$ 734
Depreciation and amortization	178	160
EBITDA	\$ 960	\$ 894

RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating profit ⁽¹⁾	\$ 1,777	\$ 1,727
Depreciation and amortization ⁽²⁾	408	305
EBITDA	\$ 2,185	\$ 2,032

(1) For the three months ended March 31, 2016, operation profit includes \$61 million of acquisition-related integration costs. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

(2) For the three months ended March 31, 2016, depreciation and amortization includes \$7 million of acquisition-related integration depreciation. The depreciation relates to the acquisition of Omnicare and the pharmacies and clinics of Target.

CORPORATE SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating profit (loss) ⁽¹⁾	\$ (212)	\$ (189)
Depreciation and amortization	31	25
EBITDA	\$ (181)	\$ (164)

(1) For the three months ended March 31, 2016, operating profit includes a \$3 million charge related to a disputed 1999 legal settlement.

Reconciliation of Non-GAAP Items Required by SEC Rules

A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

ADJUSTED COST OF REVENUES

The following are reconciliations of cost of revenues to adjusted cost of revenues:

CONSOLIDATED

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Cost of revenues	\$ 36,471	\$ 30,168
<i>Non-GAAP adjustments:</i>		
Acquisition-related integration costs ⁽¹⁾	(4)	-
Adjusted cost of revenues	\$ 36,467	\$ 30,168

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Cost of revenues	\$ 14,282	\$ 11,656
<i>Non-GAAP adjustments:</i>		
Acquisition-related integration costs ⁽¹⁾	(4)	-
Adjusted cost of revenues	\$ 14,278	\$ 11,656

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

ADJUSTED OPERATING EXPENSES

The following are reconciliations of operating expenses to adjusted operating expenses:

CONSOLIDATED

Operating expenses	\$ 4,568	\$ 4,032
<i>Non-GAAP adjustments:</i>		
Acquisition-related integration costs ⁽¹⁾	(57)	-
Charge related to a disputed 1999 legal settlement	(3)	-
Adjusted operating expenses	\$ 4,508	\$ 4,032

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

Reconciliation of Non-GAAP Items Required by SEC Rules

A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating expenses	\$ 4,053	\$ 3,568
<i>Non-GAAP adjustment:</i>		
Acquisition-related integration costs ⁽¹⁾	(57)	-
Adjusted operating expenses	\$ 3,996	\$ 3,568

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

CORPORATE SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating expenses	\$ 212	\$ 189
<i>Non-GAAP adjustments:</i>		
Charge related to a disputed 1999 legal settlement	(3)	-
Adjusted operating expenses	\$ 209	\$ 189

ADJUSTED OPERATING PROFIT

The following are reconciliations of operating profit to adjusted operating profit:

CONSOLIDATED

Operating profit	\$ 2,176	\$ 2,132
<i>Non-GAAP adjustments:</i>		
Acquisition-related integration costs ⁽¹⁾	61	-
Charge related to a disputed 1999 legal settlement	3	-
Adjusted operating profit	\$ 2,240	\$ 2,132

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

Reconciliation of Non-GAAP Items Required by SEC Rules

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RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating profit	\$ 1,777	\$ 1,727
<i>Non-GAAP adjustment:</i>		
Acquisition-related integration costs ⁽¹⁾	61	-
Adjusted operating profit	\$ 1,838	\$ 1,727

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

CORPORATE SEGMENT

<i>In millions</i>	Three Months Ended March 31,	
	2016	2015
Operating profit	\$ (212)	\$ (189)
<i>Non-GAAP adjustments:</i>		
Charge related to a disputed 1999 legal settlement	3	-
Adjusted operating profit	\$ (209)	\$ (189)

ADJUSTED EFFECTIVE INCOME TAX RATE

The following is a reconciliation of effective income tax rate to adjusted income tax rate:

CONSOLIDATED

	Three Months Ended March 31,	
	2016	2015
Effective Income tax rate	39.4%	38.9%
Impact of non-GAAP adjustments	(0.1)	-
Adjusted income tax rate	39.3%	38.9%

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2016 GUIDANCE

CVS Health is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, but not in lieu of, information prepared in accordance with GAAP.

The following reconciliations contain forward-looking information. All forward-looking information involves risks and uncertainties. Actual results may differ materially from those contemplated by the forward-looking information for a number of reasons as described in our Securities and Exchange Commission filings, including those set forth in the Risk Factors section and under the section entitled "Cautionary Statement Concerning Forward-Looking Statements" in our most recently filed Annual Report on Form 10-K and Quarterly Report on Form 10-Q.

ADJUSTED EARNINGS PER SHARE

The following is a reconciliation of income before income tax provision to Adjusted earnings per share:

SECOND QUARTER 2016

<i>In millions, except per share amounts</i>	Three Months Ended		
	June 30,		
	2016E		2015
	Low	High	Actual
Income before income tax provision ⁽¹⁾	\$ 2,069	\$ 2,138	\$ 2,096
<i>Non-GAAP adjustments:</i>			
Amortization of intangible assets	195	195	131
Acquisition-related transaction and integration costs ^{(1) (2)}	-	-	21
Acquisition-related bridge financing costs ⁽²⁾	-	-	36
Adjusted income before income tax provision	2,264	2,333	2,284
Adjusted income tax provision	884	917	898
Adjusted net income	1,380	1,416	1,386
Net income attributable to noncontrolling interest	-	-	-
Income allocable to participating securities	(8)	(8)	(7)
Adjusted net income attributable to CVS Health	\$ 1,372	\$ 1,408	\$ 1,379
Weighted average diluted common shares outstanding	1,075	1,075	1,132
Adjusted earnings per share	\$ 1.28	\$ 1.31	\$ 1.22

(1) Estimated integration costs related to the acquisitions of Omnicare and the pharmacies and clinics of Target are excluded from 2016 guidance.

(2) Costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

Reconciliation of Non-GAAP Items Required by SEC Rules

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FULL-YEAR 2016

<i>In millions, except per share amounts</i>	Year Ended December 31,		
	2016E		2015
	Low	High	Actual
Income before income tax provision ⁽¹⁾	\$ 9,330	\$ 9,606	\$ 8,616
<i>Non-GAAP adjustments:</i>			
Amortization of intangible assets	800	798	611
Acquisition-related transaction and integration costs ^{(1) (2)}	61	61	220
Acquisition-related bridge financing costs ⁽²⁾	-	-	52
Charge related to a disputed 1999 legal settlement	3	3	90
Adjusted income before income tax provision	10,194	10,468	9,589
Adjusted income tax provision	3,974	4,082	3,750
Adjusted income from continuing operations	6,220	6,386	5,839
Net income attributable to noncontrolling interest	(7)	(7)	(2)
Income allocable to participating securities	(30)	(30)	(27)
Adjusted income from continuing operations attributable to CVS Health	\$ 6,183	\$ 6,349	\$ 5,810
Weighted average diluted common shares outstanding	1,080	1,080	1,126
Adjusted earnings per share	\$ 5.73	\$ 5.88	\$ 5.16

(1) Estimated integration costs related to the acquisitions of Omnicare and the pharmacies and clinics of Target for the period from April 1, 2016, to December 31, 2016, are excluded from 2016 guidance.

(2) Costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

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FREE CASH FLOW

For internal comparisons, management finds it useful to assess year-over-year cash flow performance using Free Cash Flow. CVS Health defines Free Cash Flow as net cash provided by operating activities less net additions to properties and equipment (i.e., additions to property and equipment plus proceeds from sale-leaseback transactions). The following is a reconciliation of net cash provided by operating activities to Free Cash Flow:

<i>In millions</i>	Year Ended		
	December 31,		
	2016E		2015
	Low	High	Actual
Net cash provided by operating activities ^{(1) (2)}	\$ 7,575	\$ 7,875	\$ 8,412
Subtract: Additions to property and equipment	(2,550)	(2,450)	(2,367)
Add: Proceeds from sale-leaseback transactions	275	175	411
Free Cash Flow	\$ 5,300	\$ 5,600	\$ 6,456

- (1) For the year ended December 31, 2016, net cash provided by operating activities includes \$54 million of pre-tax acquisition-related integration costs incurred during the three months ended March 31, 2016. For the year ended December 31, 2015, net cash provided by operating activities includes \$52 million of pre-tax acquisition-related bridge financing costs and \$220 million of pre-tax acquisition-related transaction and integration costs. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.
- (2) Estimated integration costs related to the acquisitions of Omnicare and the pharmacies and clinics of Target for future periods are included in 2016 guidance.