

## Reconciliation of Non-GAAP Items Required by SEC Rules

*A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.*

### 2016 ACTUAL RESULTS

CVS Health is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, rather than as a substitute for, information prepared in accordance with GAAP. CVS Health's definitions of these non-GAAP items may not be comparable to similarly-titled measurements reported by other companies.

### ADJUSTED EARNINGS PER SHARE

Adjusted Earnings per Share, or Adjusted EPS, is net income excluding the impact of the amortization of intangible assets, acquisition-related transaction and integration costs, acquisition-related bridge financing costs, charge related to a disputed 1999 legal settlement and loss on early extinguishment of debt divided by the company's weighted average diluted shares outstanding. The Company believes that this measure enhances investors' ability to compare the Company's past financial performance with its current performance. The following is a reconciliation of income before income tax provision to Adjusted earnings per share:

#### SECOND QUARTER 2016

<i>In millions, except per share amounts</i>	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Income before income tax provision	\$ 1,528	\$ 2,096	\$ 3,421	\$ 4,094
<i>Non-GAAP adjustments:</i>				
Amortization of intangible assets	197	131	396	260
Acquisition-related transaction and integration costs <sup>(1)</sup>	81	21	142	21
Loss on early extinguishment of debt	542	-	542	-
Charge related to a disputed 1999 legal settlement	-	-	3	-
Acquisition-related bridge financing costs <sup>(1)</sup>	-	36	-	36
Adjusted income before income tax provision	2,348	2,284	4,504	4,411
Adjusted income tax provision	923	897	1,770	1,724
Adjusted net income	1,425	1,387	2,734	2,687
Net income attributable to noncontrolling interest	-	-	(1)	-
Income allocable to participating securities	(6)	(7)	(13)	(12)
Adjusted net income attributable to CVS Health	\$ 1,419	\$ 1,380	\$ 2,720	\$ 2,675
Weighted average diluted common shares outstanding	1,075	1,132	1,087	1,134
Adjusted earnings per share	\$ 1.32	\$ 1.22	\$ 2.50	\$ 2.36

(1) Costs associated with the acquisitions of Omnicare, Inc. ("Omnicare") and the pharmacies and clinics of Target Corporation ("Target").

## Reconciliation of Non-GAAP Items Required by SEC Rules

A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

### FREE CASH FLOW

For internal comparisons, management finds it useful to assess year-over-year cash flow performance using Free Cash Flow. CVS Health defines Free Cash Flow as net cash provided by operating activities less net additions to properties and equipment (i.e., additions to property and equipment plus proceeds from sale-leaseback transactions). The following is a reconciliation of net cash provided by operating activities to Free Cash Flow:

<i>In millions</i>	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Net cash provided by operating activities <sup>(1)</sup>	\$ 1,611	\$ 1,037	\$ 4,023	\$ 3,021
Subtract: Additions to property and equipment	(504)	(523)	(1,102)	(942)
Add: Proceeds from sale-leaseback transactions	-	9	-	34
<b>Free Cash Flow</b>	<b>\$ 1,107</b>	<b>\$ 523</b>	<b>\$ 2,921</b>	<b>\$ 2,113</b>

- (1) For the three and six months ended June 30, 2016, net cash provided by operating activities includes \$74 million and \$128 million, respectively, of pre-tax acquisition-related integration costs (net of depreciation). The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

### EBITDA and ADJUSTED EBITDA

For internal comparisons, management finds it useful to assess year-over-year operating profitability performance before non-operating expenses and non-cash charges, using EBITDA. CVS Health defines EBITDA as income before taxes, loss on early extinguishment of debt, interest, depreciation and amortization. EBITDA can be reconciled to net income, which we believe to be the most directly comparable GAAP financial measure. The following are reconciliations of net income to EBITDA and Adjusted EBITDA:

#### CONSOLIDATED

<i>In millions</i>	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2016	2015	2016	2015
Net income	\$ 924	\$ 1,272	\$ 2,071	\$ 2,493
Income tax provision	604	824	1,350	1,601
Income before income tax provision	1,528	2,096	3,421	4,094
Loss on early extinguishment of debt	542	-	542	-
Interest expense, net	280	166	563	300
Depreciation and amortization <sup>(1)</sup>	619	488	1,236	978
<b>EBITDA</b>	<b>\$ 2,969</b>	<b>\$ 2,750</b>	<b>\$ 5,762</b>	<b>\$ 5,372</b>
<i>Non-GAAP adjustments:</i>				
Acquisition-related transaction and integration costs <sup>(2)</sup>	74	21	128	21
Charge related to a disputed 1999 legal settlement	-	-	3	-
<b>Adjusted EBITDA</b>	<b>\$ 3,043</b>	<b>\$ 2,771</b>	<b>\$ 5,893</b>	<b>\$ 5,393</b>

- (1) For the three and six months ended June 30, 2016, depreciation and amortization includes \$7 million and \$14 million, respectively, of acquisition-related integration depreciation. The depreciation relates to the acquisitions of Omnicare and the pharmacies and clinics of Target.

- (2) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

## Reconciliation of Non-GAAP Items Required by SEC Rules

*A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.*

### ADJUSTED COST OF REVENUES

The following are reconciliations of cost of revenues to adjusted cost of revenues:

#### CONSOLIDATED

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Cost of revenues	<b>\$ 36,710</b>	\$ 30,767	<b>\$ 73,181</b>	\$ 60,935
<i>Non-GAAP adjustments:</i>				
Acquisition-related integration costs <sup>(1)</sup>	<b>(6)</b>	-	<b>(10)</b>	-
<b>Adjusted cost of revenues</b>	<b>\$ 36,704</b>	<b>\$ 30,767</b>	<b>\$ 73,171</b>	<b>\$ 60,935</b>

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

#### RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Cost of revenues	<b>\$ 14,161</b>	\$ 11,920	<b>\$ 28,443</b>	\$ 23,576
<i>Non-GAAP adjustments:</i>				
Acquisition-related integration costs <sup>(1)</sup>	<b>(6)</b>	-	<b>(10)</b>	-
<b>Adjusted cost of revenues</b>	<b>\$ 14,155</b>	<b>\$ 11,920</b>	<b>\$ 28,433</b>	<b>\$ 23,576</b>

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

### ADJUSTED OPERATING EXPENSES

The following are reconciliations of operating expenses to adjusted operating expenses:

#### CONSOLIDATED

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Operating expenses	<b>\$ 4,665</b>	\$ 4,140	<b>\$ 9,233</b>	\$ 8,172
<i>Non-GAAP adjustments:</i>				
Acquisition-related integration costs <sup>(1)</sup>	<b>(75)</b>	(21)	<b>(132)</b>	(21)
Charge related to a disputed 1999 legal settlement	-	-	<b>(3)</b>	-
<b>Adjusted operating expenses</b>	<b>\$ 4,590</b>	<b>\$ 4,119</b>	<b>\$ 9,098</b>	<b>\$ 8,151</b>

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

## Reconciliation of Non-GAAP Items Required by SEC Rules

A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

### RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Operating expenses	\$ 4,132	\$ 3,641	\$ 8,185	\$ 7,209
<i>Non-GAAP adjustment:</i>				
Acquisition-related integration costs <sup>(1)</sup>	(75)	-	(132)	-
Adjusted operating expenses	\$ 4,057	\$ 3,641	\$ 8,053	\$ 7,209

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

### CORPORATE SEGMENT

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Operating expenses	\$ 220	\$ 215	\$ 432	\$ 404
<i>Non-GAAP adjustments:</i>				
Acquisition-related transaction and integration costs <sup>(1)</sup>	\$ -	(21)	\$ -	(21)
Charge related to a disputed 1999 legal settlement	-	-	(3)	-
Adjusted operating expenses	\$ 220	\$ 194	\$ 429	\$ 383

## ADJUSTED OPERATING PROFIT

The following are reconciliations of operating profit to adjusted operating profit:

### CONSOLIDATED

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2016	2015	2016	2015
Operating profit	\$ 2,350	\$ 2,262	\$ 4,526	\$ 4,394
<i>Non-GAAP adjustments:</i>				
Acquisition-related transaction and integration costs <sup>(1)</sup>	81	21	142	21
Charge related to a disputed 1999 legal settlement	-	-	3	-
Adjusted operating profit	\$ 2,431	\$ 2,283	\$ 4,671	\$ 4,415

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

## Reconciliation of Non-GAAP Items Required by SEC Rules

*A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.*

### RETAIL/LTC SEGMENT

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	<b>2016</b>	2015	<b>2016</b>	2015
Operating profit	\$ 1,705	\$ 1,681	\$ 3,482	\$ 3,408
<i>Non-GAAP adjustment:</i>				
Acquisition-related transaction and integration costs <sup>(1)</sup>	<b>81</b>	-	<b>142</b>	-
Adjusted operating profit	<b>\$ 1,786</b>	\$ 1,681	<b>\$ 3,624</b>	\$ 3,408

(1) Costs associated with the acquisitions of Omnicare and the pharmacies and clinics of Target.

### CORPORATE SEGMENT

<i>In millions</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	<b>2016</b>	2015	<b>2016</b>	2015
Operating profit	\$ (220)	\$ (215)	\$ (432)	\$ (404)
<i>Non-GAAP adjustments:</i>				
Acquisition-related transaction and integration costs <sup>(1)</sup>	-	21	-	21
Charge related to a disputed 1999 legal settlement	-	-	<b>3</b>	-
Adjusted operating profit	<b>\$ (220)</b>	\$ (194)	<b>\$ (429)</b>	\$ (383)

### ADJUSTED EFFECTIVE INCOME TAX RATE

The following is a reconciliation of effective income tax rate to adjusted income tax rate:

#### CONSOLIDATED

	Three Months Ended June 30,		Six Months Ended June 30,	
	<b>2016</b>	2015	<b>2016</b>	2015
Effective Income tax rate	<b>39.5%</b>	39.3%	<b>39.4%</b>	39.1%
Impact of non-GAAP adjustments	<b>(0.2)</b>	-	<b>(0.1)</b>	-
Adjusted income tax rate	<b>39.3%</b>	39.3%	<b>39.3%</b>	39.1%

## Reconciliation of Non-GAAP Items Required by SEC Rules

A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.

### 2016 GUIDANCE

CVS Health is providing non-GAAP information that excludes certain items because of the nature of these items and the impact they have on the analysis of underlying business performance and trends. Management believes that providing this information enhances investors' understanding of the company's performance. This information should be considered in addition to, rather than as a substitute for, information prepared in accordance with GAAP. CVS Health's definitions of these non-GAAP items may not be comparable to similarly-titled measurements reported by other companies.

The following reconciliations contain forward-looking information. All forward-looking information involves risks and uncertainties. Actual results may differ materially from those contemplated by the forward-looking information for a number of reasons as described in our Securities and Exchange Commission filings, including those set forth in the Risk Factors section and under the section entitled "Cautionary Statement Concerning Forward-Looking Statements" in our most recently filed Annual Report on Form 10-K and Quarterly Report on Form 10-Q.

### ADJUSTED EARNINGS PER SHARE

Adjusted Earnings per Share, or Adjusted EPS, is net income excluding the impact of the amortization of intangible assets, acquisition-related transaction and integration costs, acquisition-related bridge financing costs and loss on early extinguishment of debt divided by the company's weighted average diluted shares outstanding. The Company believes that this measure enhances investors' ability to compare the Company's past financial performance with its current performance. The following is a reconciliation of income before income tax provision to Adjusted earnings per share:

#### THIRD QUARTER 2016

	Three Months Ended		
	September 30,		
	2016E		2015
<i>In millions, except per share amounts</i>	Low	High	Actual
Income before income tax provision <sup>(1)</sup>	\$ 2,459	\$ 2,526	\$ 2,070
<i>Non-GAAP adjustments:</i>			
Amortization of intangible assets	195	195	160
Loss on early extinguishment of debt	102	102	-
Acquisition-related transaction and integration costs <sup>(1) (2)</sup>	-	-	127
Acquisition-related bridge financing costs <sup>(2)</sup>	-	-	16
Adjusted income before income tax provision	2,756	2,823	2,373
Adjusted income tax provision	1,087	1,115	933
Adjusted net income	1,669	1,708	1,440
Net income attributable to noncontrolling interest	(1)	(1)	(1)
Income allocable to participating securities	(8)	(9)	(6)
Adjusted net income attributable to CVS Health	\$ 1,660	\$ 1,698	\$ 1,433
Weighted average diluted common shares outstanding	1,075	1,075	1,121
Adjusted earnings per share	\$ 1.55	\$ 1.58	\$ 1.28

(1) Estimated integration costs related to the acquisitions of Omnicare and the pharmacies and clinics of Target are excluded from 2016 guidance.

(2) Costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

## Reconciliation of Non-GAAP Items Required by SEC Rules

*A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.*

### FULL-YEAR 2016

<i>In millions, except per share amounts</i>	Year Ended		
	December 31,		
	2016E		2015
	Low	High	Actual
Income before income tax provision <sup>(1)</sup>	\$ 8,746	\$ 8,921	\$ 8,616
<i>Non-GAAP adjustments:</i>			
Amortization of intangible assets	795	795	611
Acquisition-related transaction and integration costs <sup>(1) (2)</sup>	142	142	220
Loss on early extinguishment of debt	644	644	-
Charge related to a disputed 1999 legal settlement	3	3	90
Acquisition-related bridge financing costs <sup>(2)</sup>	-	-	52
Adjusted income before income tax provision	10,330	10,505	9,589
Adjusted income tax provision	4,017	4,103	3,750
Adjusted income from continuing operations	6,313	6,402	5,839
Net income attributable to noncontrolling interest	(2)	(2)	(2)
Income allocable to participating securities	(33)	(33)	(27)
Adjusted income from continuing operations attributable to CVS Health	\$ 6,278	\$ 6,367	\$ 5,810
Weighted average diluted common shares outstanding	1,081	1,081	1,126
Adjusted earnings per share	\$ 5.81	\$ 5.89	\$ 5.16

(1) Estimated integration costs related to the acquisitions of Omnicare and the pharmacies and clinics of Target for the period from July 1, 2016, to December 31, 2016, are excluded from 2016 guidance.

(2) Costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.

## Reconciliation of Non-GAAP Items Required by SEC Rules

*A reconciliation of non-GAAP items disclosed for the respective periods to their most directly comparable GAAP measures.*

### FREE CASH FLOW

For internal comparisons, management finds it useful to assess year-over-year cash flow performance using Free Cash Flow. CVS Health defines Free Cash Flow as net cash provided by operating activities less net additions to properties and equipment (i.e., additions to property and equipment plus proceeds from sale-leaseback transactions). The following is a reconciliation of net cash provided by operating activities to Free Cash Flow:

<i>In millions</i>	Year Ended December 31,		
	2016E		2015
	Low	High	Actual
Net cash provided by operating activities <sup>(1)</sup> <sup>(2)</sup>	\$ 8,775	\$ 9,075	\$ 8,412
Subtract: Additions to property and equipment	(2,750)	(2,650)	(2,367)
Add: Proceeds from sale-leaseback transactions	275	175	411
Free Cash Flow	\$ 6,300	\$ 6,600	\$ 6,456

- (1) For the year ended December 31, 2016, net cash provided by operating activities includes \$128 million of pre-tax acquisition-related integration costs (net of depreciation) incurred during the six months ended June 30, 2016. For the year ended December 31, 2015, net cash provided by operating activities includes \$52 million of pre-tax acquisition-related bridge financing costs and \$220 million of pre-tax acquisition-related transaction and integration costs. The costs relate to the acquisitions of Omnicare and the pharmacies and clinics of Target.
- (2) Estimated integration costs related to the acquisitions of Omnicare and the pharmacies and clinics of Target for future periods are included in 2016 guidance.